**2014 Pennsylvania Farm Business Management Team Problem**

**Chapter name:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Team Member Names:**

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**Expectations:**

 The team activity evaluates the ability of a team’s members to work together to use decision-making and problem analysis skills while applying economic principles and concepts in farm business management

**Evaluation: (100 points)**

* The team activity portion is evaluated as follows:
* Involve all members of the team
* Organize the team effort
* Communicate with each other in resolving issues relating to the current situation
* Reach consensus and agreement
* Complete the analysis of possible alternatives and solutions
* Communicate and submit in writing the team’s consensus of solutions

**Questions to answer: (200 points)**

1. **(15) The Bray’s often have trouble maintaining employees. List three reasons why this might be the case. (5 points each)**
2. **(15) The Bray’s are considering keeping their feeder calves to raise to finish weights instead of selling them in the fall. Do you think they should make the switch?(Circle one) Yes No**

**List 3 reasons to defend your answer. (5 points each)**

**3. (10) The Bray’s own all of their land. What are two advantages of owning land for production as opposed to renting land? (5 points each)**

**4. (10) What are two advantages of renting land instead of owning land? (5 points each)**

**5. (40) List four risks associated with the Bray Farm. For each risk, list one method the Bray’s can use to minimize the risk. (5 points for each risk and 5 for how to minimize it )**

**Risk 1:**

 **How to minimize it:**

**Risk 2:**

 **How to minimize it:**

**Risk 3:**

 **How to minimize it:**

**Risk 4:**

 **How to minimize it:**

**6. (15) List three strengths of the Bray Farm.**

**7. (15) List three weaknesses of the Bray Farm.**

**8. (10) List two opportunities that the Bray Farm has.**

**9. (10) List two threats to the Bray Farm.**

**10. (15) The Bray’s do not currently have an estate plan. List three problems that may occur if no plan is in place.**

**11. (20) The Bray’s are considering changing the business structure from a partnership to a corporation.**

**a. List 2 advantages of a partnership when compared to a corporation. (5 points each)**

**b. List 2 advantages of a corporation when compared to a partnership. (5 points each)**

**12. (15) What are 3 disadvantages of a part-time farming operation? (5 points each)**

**13. (10) If the Bray’s wanted to change from a part-time operation to a full-time operation, what factors should be evaluated? List 2. (5 points each)**